

The Paperless office of the 21st century envisaged by Xerox in the 1980's is still a long way off and printed medium is still very much part of our lives.

Our core solutions are geared towards helping organisations control their printing, reduce waste and thus helping the environment for over 25 years.

We expect an initial **saving in this cost of between 25% - 45%** with the deployment of a Pcounter type solution. That's a staggering £15M or more across our customer base year on year. Or to put it another way, **saving 120M sheets of paper used which amounts to 36,000 less trees used.**



“ This is why we have decided to work with the YDMT and purchase this wood then dedicate a tree for each customer that renews their “update and support” contract with us. ”

This contract entitles the users to all the new features and improvements we can offer along with help and advice on how to get the best out of their system from our UK based team of experts. This will ensure organisations continue to get those initial savings year on year, optimise their IT infrastructure to increase savings wherever possible which in turn will continue to add to the environmental benefit. We're pretty excited about how much the Pcounter Wood will grow and we look forward to watching its progress with you.

At AIT we take our commitment seriously.

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